



# VISUAL Services

The Virant Group is a proven VISUAL service provider that compliments those services from your local Infor affiliate and corporate. Our focus is on customizations, conversions, and specific turn-key services.



### We Know Manufacturing

The Virant Group is unique in our ability to provide professional services specifically for discrete manufacturers. We have been doing so since our first VISUAL installation in 1993 (#20). Since then we have taken implementations from software selection, to go-live, and into sustained client support.

### We Work With You

You already have top-notch specialists in each area of your company. You even have good cross-functional teams. Your top executive gets what makes your business work and what it takes to thrive in the marketplace. Now you need to hire a consultant for a challenging IT project. Why would you want to work with a consulting firm who only understands your manufacturing business by assembling another cross functional team? We can work with your own cross functional teams to effectively determine what type and level of service makes the best sense.

### We Complement Other Services

Your local associate or corporate can best provide basic implementation and training, but problems arise in which standard functionality and basic services do not meet the requirements of a business. In our years of consulting and listening to users' concerns, we have developed unique approaches to solving these problems. We best compliment Infor and your local service providers in the areas of re-implementation, customizations, and conversions.

## TURN-KEY SOLUTIONS



## TAKE 2

The simple and cost-effective VISUAL database re-implementation.

For more information about the Take 2 and other services and products from the Virant Group please visit our web site at [www.virant.com](http://www.virant.com).

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## The Virant 4D Methodology

Since The Virant Group is a consulting service, and not just a technical provider, we can approach your problems from any angle. Whether you just need a design spec, a third-party software integration, or a full re-implementation, we can tailor our approach to suite your needs.

### 1 DISCOVERY

Frequently problems with existing systems originate with a lack of understanding of business needs, objectives, and processes, which are unique to manufacturing as well as your individual business. The combination of our expertise and consultations with you help all the stakeholders to better understand the problems and how to best resolve them.

### 2 DESIGN

We know design can be frustrating, especially when every stakeholder prioritizes their needs first. Using the thorough Assessment and our experience to guide technical decisions, we can deliver a realistic solution that is the best fit for your unique situation.

### 3 DEVELOPMENT

If you are in need of contract programming we are probably not the best fit. If you need consulting, design, and integration expertise and wish those same people could not just 'talk' but actually 'do', then you have come to the right place.

### 4 DEPLOYMENT

Making any solution actually work in VISUAL can be a daunting task, whether designed by us or not. Even attaching a third-party product can become vexing to your staff. With our intimate knowledge of VISUAL, we can make the deployment as seamless as possible.

## ONGOING ASSESSMENT AND SUPPORT

Your standard VISUAL support will continue to come from Infor and local associates, but we will continue to back-up and assess any service provided to you as needed.

## Tangible Results

From full scale applications to small macros, our wide variety of solutions will ensure that you get exactly what your business needs. Nothing more, nothing less.

## INTEGRATIONS

As an ERP provider, Infor has produced a variety of robust integration choices, however these only address the tactical layers of integration. Virant brings additional software and consulting to the table to offer a strategic solution.

## MACROS

Automate routine tasks in VISUAL such as create PO from external file, calculating customer order totals, or updating part prices.

## VISUAL CUSTOMIZATIONS

- Window Layout Changes
- Automatic Database Changes
- VISUAL Logic Changes
- Business Rules Enforcement

## CUSTOM APPLICATIONS

- Batch Order Printer
- Credit Management Tools
- Part Inquiry
- Time & Expense Manager

The possibilities are limitless! Go to [www.virant.com](http://www.virant.com) to find more solution ideas, white papers, case studies, and samples!

